



### **Forward-Looking Statements**

While the information contained herein is believed to be accurate and reliable, BluMetric Environmental Inc. and its predecessor companies WESA Group Inc. and Seprotech Systems Inc., their subsidiaries and/or affiliates (collectively, the "Company" or "BluMetric"), and their respective agents, advisors, directors, officers, employees, and shareholders make no representations or warranties, expressed or implied, as to the accuracy or completeness of such information, and expressly disclaim any and all liability that may be based on such information, or errors or omissions thereof.

The forward-looking statements contained herein, such as statements relating to the future anticipated direction of the industry, plans for future expansion, various business development activities, planned capital expenditures, future funding sources, anticipated sales growth, and potential contracts, involve important risks and uncertainties that could significantly affect anticipated results in the future and, accordingly, such results may vary materially from those expressed in any forward-looking statements made by or on behalf of BluMetric.

There can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in this presentation. Please refer to the Company's Management Discussion and Analysis posted at www.sedar.com for a complete list of the Company's risks and uncertainties.

BluMetric undertakes no obligation to update forward-looking statements if circumstances or management's estimates or opinions should change except as required by applicable securities laws. For more information, please refer to the Company's documentation posted at www.sedarplus.ca.



### BluMetric: Water Is Life



#### **ABOUT**

BluMetric is a leading water technologies and environmental engineering firm solving the world's most challenging environmental and water problems



#### **VISION**

We aspire to be the environmental solutions and water technology company for those who want to positively impact people and the communities they live in 6,000+ Projects Completed

109 WaterTech systems deployed

220 dedicated employees

10 offices

3 manufacturing facilities

\$55.6 million in TTM revenues<sup>(1)</sup>

\$2.4 million in TTM EBITDA<sup>(2)</sup>

<sup>(1)</sup> TTM period is for the period ending June 30, 2025

<sup>(2)</sup> Non-IFRS Measure



### What Makes BluMetric Valuable?

Specialized company benefiting from global sustainability, water scarcity, and military demand tailwinds

Strategy focuses on long-term profitable growth

Proven and diversified customer base, allowing for resiliency in downturns

At a key inflection point due to WaterTech growth investments, strategic acquisition of Gemini Water, and record sales orders

Goal to increase share of recurring revenues, helping build a stronger foundation

Significant geographic expansion opportunity in the U.S.







### **Our Solutions**

### **WaterTech Systems**

U.S.A

Canada



- Mission Ready Water
- Water Purification
- Wastewater Treatment
- **Seawater Desalination**
- Membrane Bioreactor

- Fixed and Mobile **Systems**
- Mine Effluent **Treatment**
- Operations and Maintenance
- ✓ Service & Support



**Professional** 

Services

- Water Resources
- Environmental **Engineering and** Compliance
- Site Assessment and Remediation
- Industrial Hygiene / Occupational Health and Safety



We are trusted by the world's top companies including the largest miners, real estate developers, luxury resorts, cruise ship operators, militaries, and more



### **Key Markets Provide Breadth & Diversification**

	Commercial & Industrial	Government	Military	Mining	
Professional Services	EHS due diligence, designated substance surveys, site servicing, impact studies, dewatering and permitting, waste management, compliance, emissions	Northern Canada work, EHS   system development, waste   management, compliance,   remediation	Developing Relationships	Environmental assessments and permitting  Mine effluent and water table management	
WaterTech Systems	GENING LE	GEMINI IS	Potable water and wastewater treatment systems  Agile "Mission Ready Water" systems deployed on navy ships and land	Potable water and wastewater treatment systems  Deployed in remote mining camps for workers	
% of Revenues <sup>(1)</sup>	57%	15%	20%	8%	
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Military markets present the highest revenue growth opportunities but have the longest sales cycle of all markets





### **Working With Great Companies**

#### **Commercial & Industrial**



















#### **Government**









#### **Military**











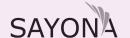
#### **Mining**















## **Building Off Years Of Discipline and Austerity**

### Leading Up To 2024

- Stability
- Derisking
- Profitability
- Organic Growth
- Extinguishing Debt

### **Accomplished In 2024**

- Geographic Expansion
- Investment in Manufacturing
- People Development
- New WaterTech Products
- Business Development
- U.S. Acquisition (Gemini Water)
- Sales Pipeline Development

#### 2025 and Onward(1)

- O&M Offering for Gemini
- Secure Military Partnerships
- Selective M&A
- Organic Growth
- Improve Recurring Revenues

<sup>(1)</sup> These represent aspirational goals and do not constitute a guarantee or promise that the stated objective will be achieved, as actual outcomes may vary based on various factors.



Economic
Uncertainty
Creates New
Opportunity

Military Demand for Decentralized Mission Ready Water Solutions Industrial & Municipal Fixed Water Treatment, Operations and Maintenance Solutions

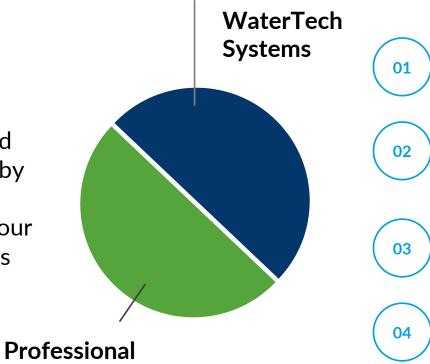
Water Scarcity, Conservation, and Humanitarian Relief Efforts The Impact of Emerging Contaminants

The Impact of Climate Change



# **Key Levers to Access for Growth**

We are world class environmental consultants and water technologies delivered by world class people who do meaningful work to preserve our natural and built environments



**Services** 

Accomplish a balance of WaterTech and Professional Services

Continue organic growth in both divisions

Build a selective M&A pipeline for inorganic growth opportunities

Expand recurring revenue from Professional Services and WaterTech



WaterTech Canada Building Long-Term Military Relationships Gemini Water: Diversify Markets, Increase U.S. Sales, Start O&M Offering Strengthen Professional Services Sales and Business Organization Wastewater Solutions for Industrial and Commercial Developers



## **Long-Term Growth Strategy to Succeed**











Selective M&A & Organic Growth

Expanded Product
Offerings, Increased
Manufacturing
Capacity, and
Infrastructure
Investment

Geographic Footprint Expansion in Canada, U.S. and Caribbean Strategic Key Hires:
Strengthening
Operations & Business
Development PostAcquisitions

New Sales & Repeat Business with Existing Clients

\$100 Million

Revenues<sup>(1)</sup>

10%

EBITDA Margin<sup>(1)</sup>

**Establish** 

Recurring Revenue Streams

<sup>(1)</sup> These represent aspirational goals and do not constitute a guarantee or promise that the stated objective will be achieved, as actual outcomes may vary based on various factors.





### Our M&A Approach: Strategic Fit

- 1 People & Culture
- 2 Unlocking Potential Organic Growth
- 3 History of Profitability



### **Gemini Acquisition Case Study**

- Doubled headcount across all functions (manufacturing, sales, O&M)
- Transitioned from 10K sq. ft. to one contiguous space of 25K sq. ft. and option for more
- Acquired at \$7M trailing revenues and produced step change growth to \$20M+ run rate in first year
- Developed a key manufacturing hub to diversify and protect against trade barriers

BluMetric aims to be prudent and opportunistic with its capital allocation to ensure it is driving the appropriate returns with excess cash generated



# Profitability Creates Opportunity



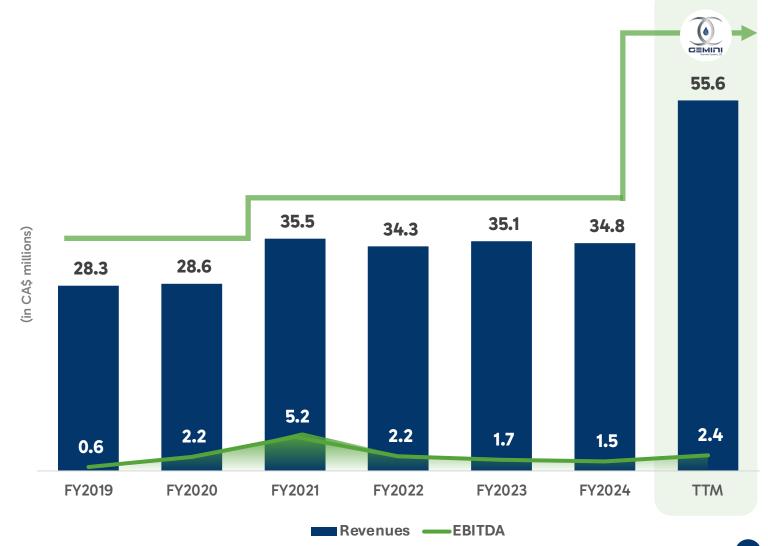
Multi-year investments completed and ready to see benefits of higher revenues



Gemini acquisition possible with overall financial profile



Integrating Gemini and focus on driving organic revenue growth in coming years



#### MANAGEMENT TEAM & BOARD OF DIRECTORS





Scott A. MacFabe PHg, PG CEO & Board Chair



Dan Hilton CPA, CA, MBA CFO & Secretary



Jodi Johnson M.Eng., P.Eng., ROH VP, Director of Operations



Dean Bedford P.Eng. Managing Director, WaterTech USA (Gemini)



Corey Switzer
B.Sc.
Director, WaterTech
Canada



Ian Mor MacDonald CPA, CA, MBA Audit Committee Chair



Ian Murray MacDonald M.Sc., P.Geo. Board Member



Wanda Richardson MAES, RPP (Ret.) Governance Committee Chair



Dr. David Rudolph Ph.D., P. Eng. Board Member



Mohsen Mortada B.Sc. Compensation Committee Chair





Company	Market Cap <sup>(1)</sup>	EV/Sales	Quarterly Revenue Growth (yoy) <sup>(2)</sup>
Water Technologies & Services			
Xylem Inc	\$34,004.3M	4.0	16.5%
Pentair PLC	\$17,514.4M	4.6	-20.2%
Consolidated Water Co Ltd	\$518.6M	3.2	-67.80%
Aris Water Solutions Inc	\$1,407.8M	2.6	22.7%
California Water Service Group	\$2,768.1M	4.3	8.5%
BQE Water Inc	\$75.2M	3.0	241.2%
H2O Innovation Inc.	\$276.0M	1.6	-%
BluMetric Environmental Inc	\$47.2M	0.9	80.8%
	Median	3.2	12.5%
	Average	3.3	33.5%
Professional Services			
Stantec Inc	\$12,415.0M	2.4	62.7%
WSP Global Inc	\$36,463.2M	2.3	14.6%
Tetra Tech Inc	\$9,449.3M	1.9	3.9%
BluMetric Environmental Inc	\$47.2M	0.9	80.8%
	Median	2.3	14.6%
	Average	2.2	27.1%

Sources: Yahoo Finance data as of September 3, 2025, Bluefield Research

<sup>(1)</sup> Market capitalization in U.S. Dollars except for BQE Water Inc. and BluMetric Environmental Inc. which are in Canadian Dollars (2) Represents the YOY growth from the last disclosed fiscal quarter for each company

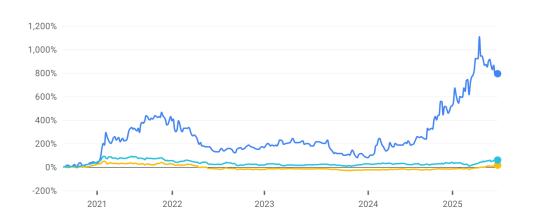


# Capitalization Table and Insider Ownership

BluMetric Environmental Inc. – TSXV: BLM, OTCQX: BLMWF			
Outstanding Shares	37,169,471		
Stock Options	4,827,939		
Warrants	262,500		
Fully Diluted Shares	41,997,410		
Market Capitalization <sup>(1)</sup>	CA\$47.2M		
Fully Diluted Market Capitalization(1)	CA\$53.3M		

Insider Ownership <sup>(2)</sup>	Shares	% Outstanding
Management & Board	~3,000,000	~8.1%
Current & Former Employees/Partners/Insiders	~13,000,000	~35.0%
Total	~16,000,000	~43.1%

### BluMetric Relative Performance to Benchmark Indices



#### Last 5-year performance

BluMetric Environmental Inc.	\$1.27	+\$1.11	792.86%
S&P/TSX Venture Composite	844.34	+110.65	15.08%
LD Micro Index (USD)	3,518.09	+1,300.80	58.67%

<sup>(1)</sup> As of September 3, 2025, at a share price of \$1.27

<sup>(2)</sup> Based on company estimates as of September 3, 2025



### Why Invest In BluMetric?

Specialized company benefiting from global sustainability, water scarcity, and military demand tailwinds

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