



BLM:TSXV

Investor Presentation

February 2023

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The forward-looking statements contained herein, such as statements relating to COVID-19 pandemic, the future anticipated direction of the industry, plans for future expansion, various business development activities, planned capital expenditures, future funding sources, anticipated sales growth, and potential contracts, involve important risks and uncertainties that could significantly affect anticipated results in the future and, accordingly, such results may vary materially from those expressed in any forward-looking statements made by or on behalf of BluMetric Environmental.

There can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in this presentation. Please refer to the Company's Management Discussion and Analysis posted at www.sedar.com for a complete list of the Company's risks and uncertainties.

BluMetric Environmental undertakes no obligation to update forward-looking statements if circumstances or management's estimates or opinions should change except as required by applicable securities laws. For more information, please refer to the Company's documentation posted at www.sedar.com.





BluMetric is a profitable company with a focus on two important verticals.

- 1. Environmental consulting and remediation for large industries**
- 2. A trusted manufacturer of clean water systems for military and communities**

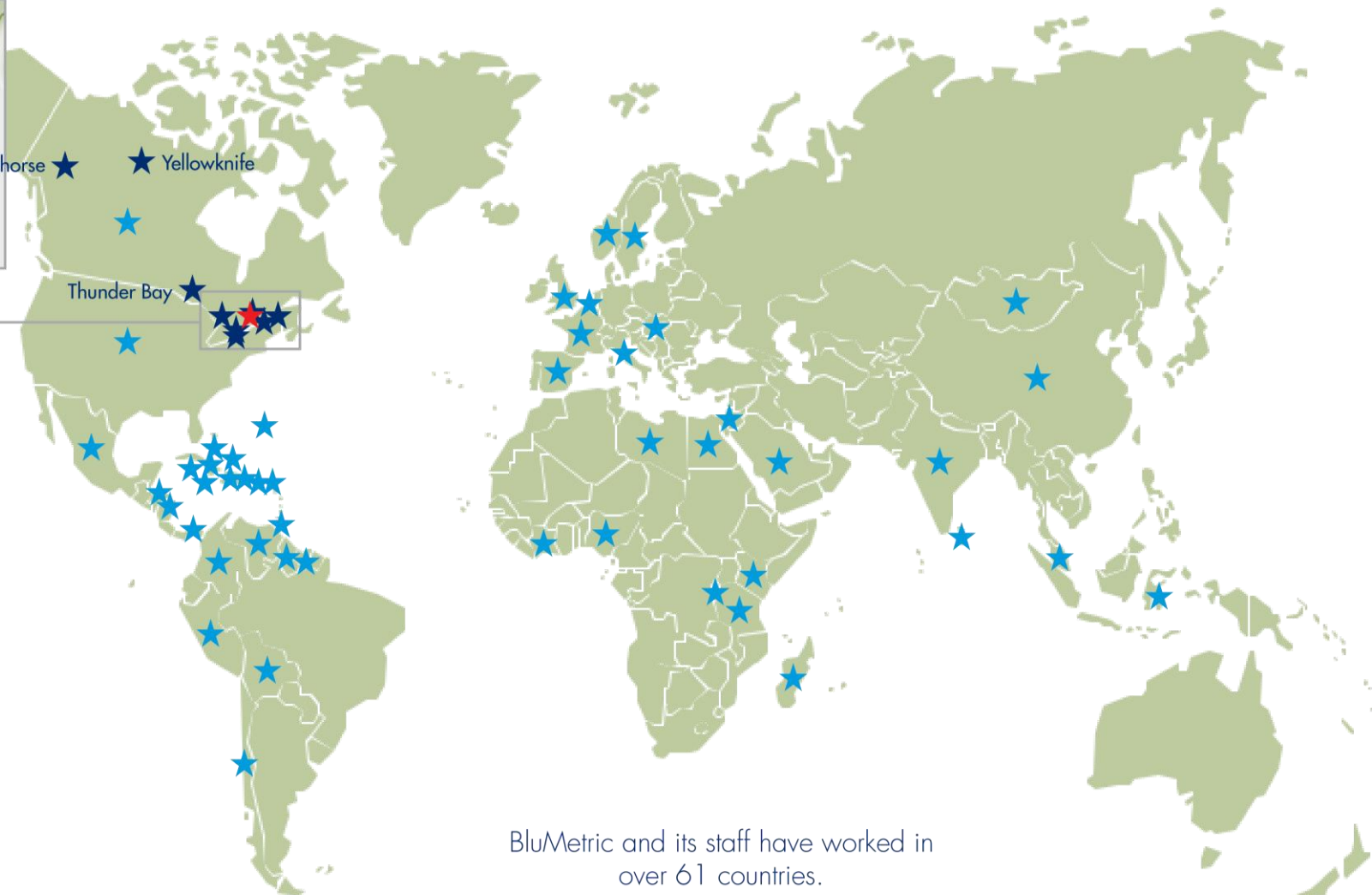


**Our tailored approach to
R&D is the growth engine
behind our
client-specific solutions
that surpass expectation.**

Global Footprint



- ★ BluMetric Headquarters
- ★ BluMetric Office Locations
- ★ BluMetric Project Locations



BluMetric and its staff have worked in over 61 countries.

Multiple revenue streams

IDIQ contracts represent ~35% recurring revenue



18%

Military

FY2022: \$6,256,270



29%

Government

FY2022: 9,872,569



Total

FY2022: \$34,318,173



39%

Commercial/Industrial

FY2022: \$13,522,701

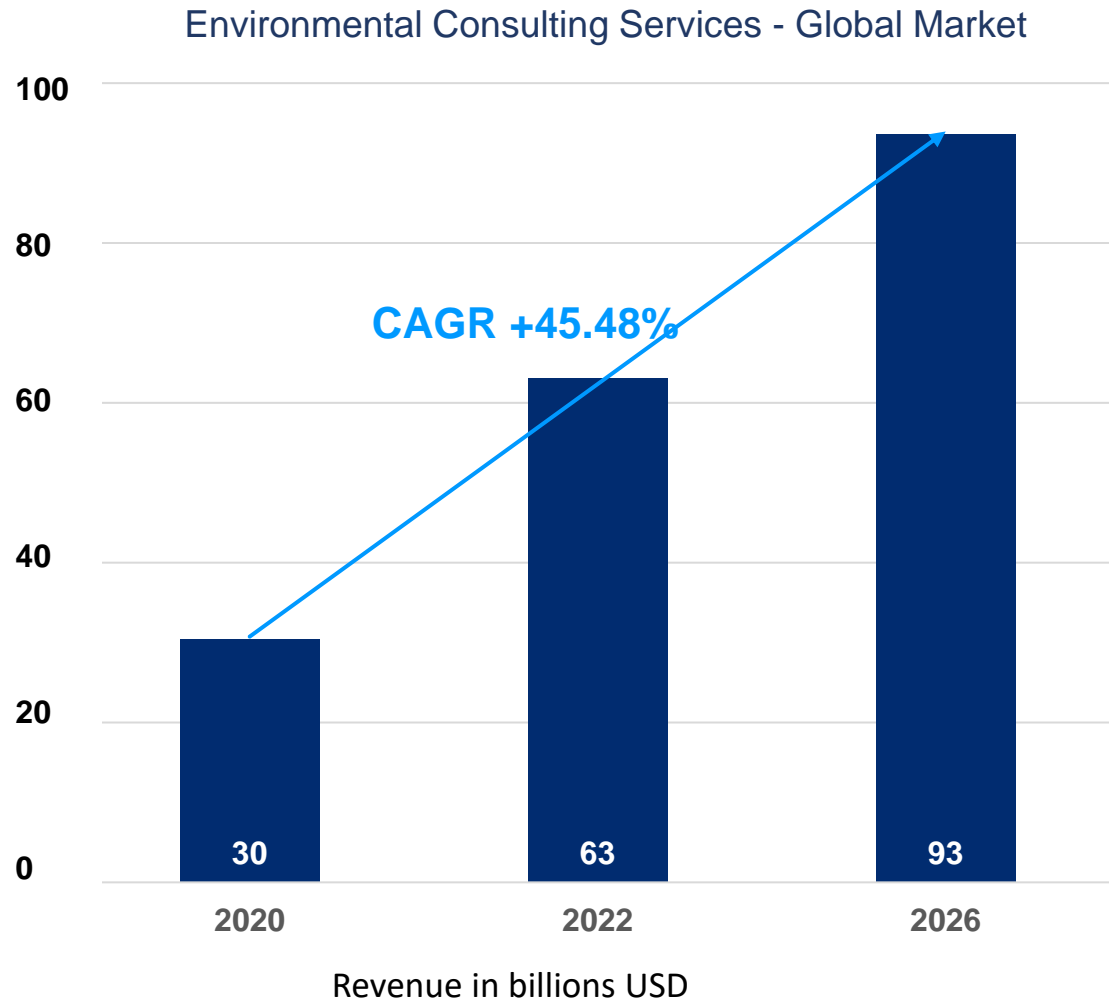


14%

Mining

FY2022: \$4,666,633

Industry growth



Source: [Environmental Consulting Services Global Market Report 2022](#)

KEY TRENDS



Rising incidence and awareness of natural disasters, health hazards and environmental deterioration due to industrial activities.



Adhering to stringent regulations in place for oil drilling and energy production initiatives.

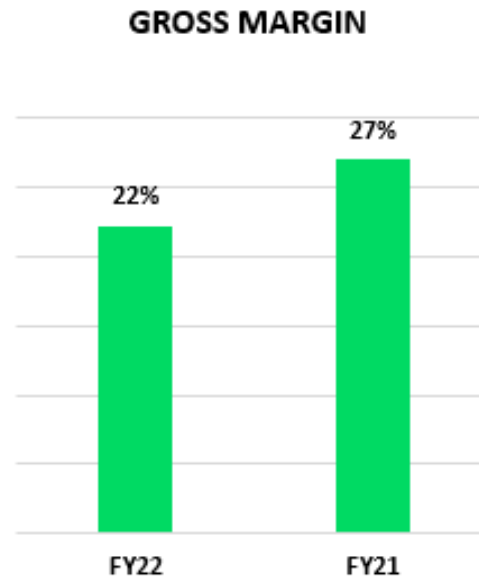


Water demand, water security and water treatment constitute the prime growth drivers in the global market.



Increasing need for water reuse and wastewater recycling is driving penetration of advanced technologies.

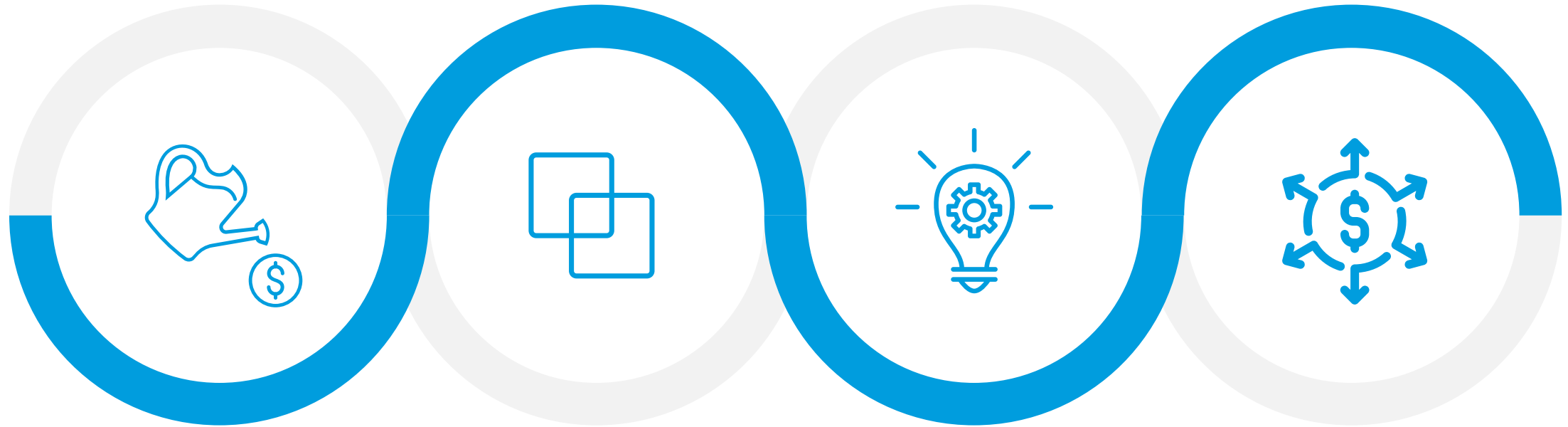
Financial Highlights



	Year ended September 30, 2022	Year ended September 30, 2021	Change
(in 000's of Canadian dollars, except per share amounts and percentages)	\$	\$	% change
Revenue	34,318	35,479	-3%
Gross profit	7,562	9,421	-20%
Gross margin %	22%	27%	-17%
EBITDA	2,243	5,242	-57%
Net earnings	1,323	3,725	-64%
Earnings per share – basic	0.05	0.13	
Normalized working capital	11,276	10,113	
Normalized long-term debt/equity	0.07	0.13	
Net cash	3,590	2,793	

Refer to the Company's financial statements and related notes for further information.

Future growth



**Business
Development**

**Accretive
Acquisitions**

Innovation

**Expansion of
Capabilities**

Capital Structure

Basic Shares Outstanding 29,365,996

Stock Options 2,839,000

Fully Diluted Shares Outstanding 29,413,780

Net Cash Position \$3,590,013

Insider Ownership 30%



Management Team



Scott A. MacFabe, PHg, PG
CHIEF EXECUTIVE OFFICER

As our CEO since 2018, Scott has guided BluMetric through a time of transition, adaptation, and growth.



Vivian Karaiskos, CPA, CA
CHIEF FINANCIAL OFFICER

Vivian is responsible for leading BluMetric's strategic financial management.



Wayne Ingham, PhD., HED.
SENIOR VP, DIRECTOR –
STRATEGIC BUSINESS DEVELOPMENT

Wayne leads the business development, and sales and marketing initiatives, for BluMetric.



Andy Benson, M.Eng., P.Eng.
SENIOR VP, DIRECTOR – OPERATIONS

Andy leads the operations team and is responsible for all project delivery.



Lydia Renton, B.Sc., CIH, ROH, FAIHA
DIRECTOR – CORPORATE
OCCUPATIONAL HYGIENE AND SAFETY

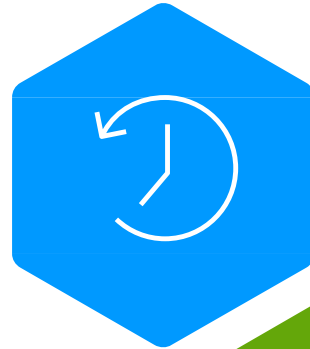
Lydia is responsible for BluMetric's health and safety program as well as consulting services to key clients.

Why Invest in BluMetric

Demonstrated solutions that work



Long term contracts with recurring revenue, profitability



Proven track record led by experienced management team



Diversified Revenue Profile



Strategically positioned to address the growing needs around water sustainability



Monetizing a substantial backlog of business development opportunities





Thank you!

Investor Relations

ir@blumetric.ca